

# ADAPTCONN, INC. SATELLITE EQUIPMENT AND SERVICE INFORMATION BOOK

## PREPARED FOR

# STATE OF CALIFORNIA

**MARCH 1, 2022** 



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# SECTION 1 Company Overview



#### ADAPTCONN, INC.

#### **CAPABILITIES STATEMENT**

Adaptconn, Inc. was founded in 2014 with the goal of providing Emergency Satellite Communications to both Government and Private Industry. In the Company's view, as a chair requires 4 legs, we have 4 standards to accomplish our goal both efficiently and effectively:

First Create a network that is resilient, secure, flexible and innovative.

Second Team with the customer personnel to design a network that fits their needs both operationally and financially.

Third Deliver a product that meets the customer's expectations, and provide training of customer personnel and easy to follow operating guides.

Fourth Provide support whenever needed as quickly and effeciently as practicable.

#### **CORE COMPETENCIES**

#### **Technical Expertise**

Principals with a combined 25+ years of experience in Emergency Satellite Communications.

Comprehensive offerings from VSAT to Portable Satellite Internet solutions to Satellite phones.

Complete in-house soup to nuts capabilities from system design, installation, training, and support.

#### **Technical Innovations**

Development of proprietary value added products and services:

TELCAL Emergency Phone Network an inter-operable system working across disparate satellite networks.

Creating a full response and recovery communication tool.

Portable TELCAL Comms Pack that provides a complete off-the-grid connectivity solution.

Fixed TELCAL Hotspot that can make any office an emergency communiction response center.

#### **Customer Care and Support**

From the inception of our engagement through launch of the network to customer training we provide Gold Standard Care and Support.

The support continues whenever our customers are in need of assistance.

The result is both an A+ customer reputation and long-term customer relationships.

	MAJOR CUSTOMERS	D	IFFERENTIATORS
City of Los An Amgen - Wor Roche Pharm City of Long B	s Angeles - 20+ Countywide Departments ageles - Emergency Management Department and Wide Emergency Satellite Communications Network acceuticals - N California Region Emergency Department ageach - Police Department alley - Transit Authority	TELCAL BGAN HotSpot - Fixed	C te Related Services
	UNSPSC CODES		NAICS CODES
43221710 43221711 43221712	Satellite Phones Satellite Core Equipment Satellite Access Equipment		ellite Telecommunications o Telecommunication Provider
52161526 71151004	Satellite Antenna Systems Satellite Receivers	GEN	ERAL INFORMATION
83111602	Satellite Oil Field Data Transmission	Doing Business Since	2014

State of Incorporation California
Corporation Type S Corporation
D-U-N-S Number 079276767

173132 - Satellite Installation CAGE Code 7BN51

489910 - Satellite Phones 513107 - Satellite Equipment

LOCALITY ID CERTIFICATIONS

SB #1799991 DGS California

California State Supplier ID 46568 LSBE # 088210 Los Angeles County Office of Small Business

Los Angeles County Supplier ID 169346 SLB # 3284 City of Los Angeles

City of Los Angeles Supplier ID VC 34743 SBE # 3284 City of Los Angeles - Bureau of Contract Administration

#### **COMPANY CONTACT**

ADAPTCONN, INC.

6700 FALLBROOK AVENUE, SUITE 100, WEST HILLS, CA 91307



# SECTION 2 ADAPTCONN TELCAL EMERGENCY PHONE NETWORK





#### ADAPTCONN TELCAL EMERGENCY TELEPHONE NETWORK

TELCAL is an Off-the-Grid private telephone network for use by State, County, Local Government, and/or Private Industry to communicate on an individual or group basis in times of emergency. TELCAL can supply connections within a specific department or between that department and any other stakeholder on the Network. Connections can be between individuals or a multi-user conference in response to the crisis. Some of the features of the AdaptConn TELCAL Network:

- 1. Telephone Connectivity via a fully independent telephone system that will work under any condition.
- 2. Key features include:
  - a. 4-digit dialing to all stakeholders on TELCAL.
  - b. Connectivity on TELCAL covering all situations:
    - Intradepartmental
    - Interdepartmental
    - Intergovernmental
  - c. TELCAL App for both Android and iPhone will link smartphone through the BGAN or VSAT Wi-Fi to the TELCAL Network. Additionally allowing, on each App based TELCAL Line, multiple 4digit extensions for each line.
  - d. Connectivity regardless of location and type of satellite system employed. Interoperable communication between VSAT and BGAN and on a limited basis through conference bridge connection with the Inmarsat or Iridium Satellite Phone System on the TELCAL Network.
  - e. Multi user Conferencing when conditions make physical meetings impossible:
    - Prearranged talk groups with secure pin access.
    - Easy creation of ad hoc talk groups as the situation dictates.

Adaptconn, Inc.





#### **Includes AdaptConn VoIP Services**

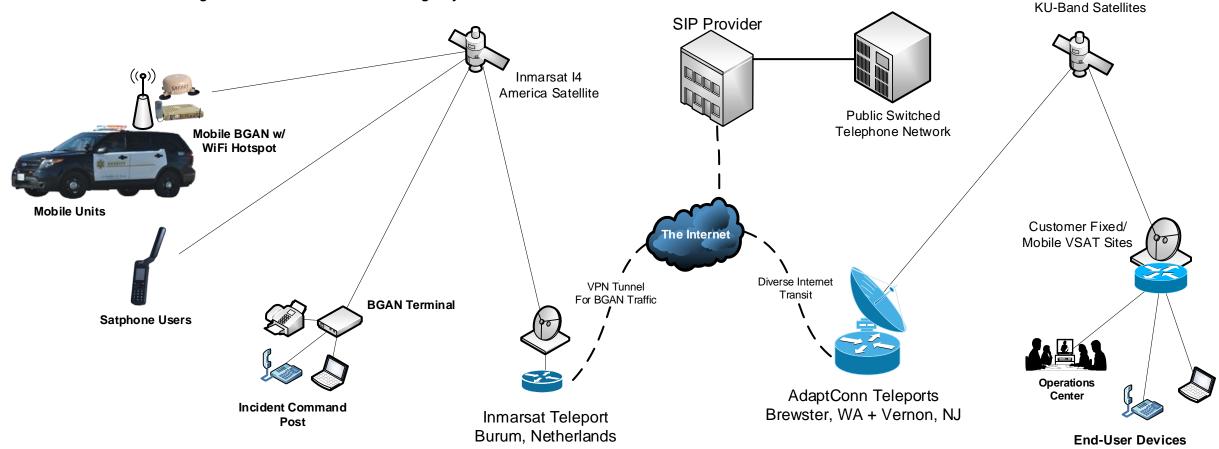
AdaptConn offers VoIP services for any of its VSAT/BGAN installations. Telephone area codes can be local if requested as the VoIP network does not run through the local area exchange system. The benefit of AdaptConn service is the annual fee which is very competitive with other providers also includes unlimited incoming and outgoing calls with the Continental United States and Canada.

#### The AdaptConn VoIP Phone Service Features:

- Place and Receive Unlimited Calls within the Continental United States and Canada.
- Local Area Code
- Conferencing
- Voicemail
- 4 Digit Extensions
- Programmable Speed Dial
- Caller ID
- Call Hold
- Call Transfer
- Call Waiting
- Call Forwarding
- 3-Way Calling
- Call Logs for Both Incoming and Outgoing Calls
- Telephone Portability (Utilize Phone with any AdaptConn Satellite Installation)

# Adaptconn TELCAL Emergency Network

All satellite traffic flows into the same core infrastructure at Adaptconn's redundant bi-coastal Teleport Datacenters. Traffic can be interchanged directly between VSAT and BGAN users or interconnected externally to customer networks via dedicated tail circuits or VPN tunnels. All VoIP calls enter the PSTN through SIP Trunks terminated in Salt Lake City. All Internet transit stays outside the State of California therefore local disasters or critical infrastructure damage will not affect the TELCAL Emergency network.





# SECTION 3 Adaptconn Emergency VSAT Network



#### ADAPTCONN VSAT NETWORK DEFINITIONS

#### Satellite Service

Adaptconn's Emergency Satellite Network is run from locations out of California earthquake zones. The primary teleport is situated on the east coast in the state of New Jersey and the backup teleport on the west coast is in the state of Washington. Both teleports redundantly support our TELCAL Emergency Phone System.

The annual service is a contended bandwidth that in general will give you the capabilities you require. In an emergency though all the user on the shared bandwidth can jump on the "pipe" and shrink bandwidth to what can be an unusable size limiting the effectiveness of any response.

For this eventuality we provide access to uncontended bandwidth for the period needed. In an emergency unfettered data connection is critical to a successful response.



6700 Fallbrook Avenue, Suite 100

West Hills, CA 91307 TEL: 818-572-1922 CEL: 818-917-8441

**DUNNS 079279767** 

DATED: MARCH 1, 2022

\$ 33,595.00 \$ 33,595.00

#### ADAPTCONN, INC.

ADAPTCONN VSAT EQUIPMENT PRICING AdaptConn Networks Vehicular Or Roof Mounted Auto-Deploy Connectivity

Total Reference Units Description Price Cost

#### AdaptConn Networks 1.2M Vehicular or Roof Mounted Auto-Deploy System

1 VEHVSAT98



AdaptConn 1.2 Meter 8 Watt Ku-Band Auto-Deploy VSAT Antenna System Vehicular Mounted - Designed for rapid repointing during emergency situations (Maximum 3.50 Mbps uplink from field location to hub)

#### Hub-Spoke and Mesh Network Enabled

1.2 Meter - Motorized Antenna System

2 port Feedhorn Assembly with transmit reject filter plus NJRC PLL LNB

RF Interface - 8 Watt NJRC Ku-band BUC Amplifier

Waveguide WR 75 Flex from Feed Assembly

RF and Electrical Control interconnect cable kit

#### Fully-Integrated, Rack Mountable, Two-Way Antenna Controller featuring

Single Button Operation

Antenna Controller operates from App on Smartphone provided with System

#### Newtec MDM2510 Satellite Modem

Wideband 500 Mbaud S2X forward

Support for MF-TDMA and Newtec's patented MX-DMA return link technology

TDMA outbound

Easy-to-use web Grapical User Interface - for installation, diagnostics and troubleshooting

#### Adaptconn Network Equipment

Cisco 890 Series Router with 24 Total Ports including 8 P.O.E.

Cisco 4 - SPA 512 G VoIP Phones

Ruggedized Smart Phone 2 - Preprogrammed with Adaptconn Connectivity App

Ubiquiti Networks - UniFi AC Pro Wireless Access Point

F.O.B. - CUSTOMER

**TOTAL EQUIPMENT COST** 33,595.00 **INSTALLATION AND TRAINING** 5,500.00 **CALIFORNIA SALES TAX (Sacramento Rate)** 8.75% \$ 2,939.56 TOTAL EQUIPMENT AND INSTALLATION COST \$ 42,034.56

Note: The Equipment Cost is base on Adaptconn's standard configuration that can be modified based on Customer requirements. The Installation and Training Cost are base on Adaptconn's estimates and could be modified after site inspection





6700 Fallbrook Avenue, Suite 100 West Hills, CA 91307 TEL: 818-572-1922

CEL: 818-917-8441

afarber@adaptconn.com

\$ 9,067.00

#### ADAPTCONN, INC.

DATE: MARCH 1, 2022 ADADTCONN. VCAT Naturalis Comit

Item	Reference	Units	ADAPTCONN - VSAT Network Services  Auto-deploy VSAT System  2MB x 1MB Emergency Bandwidth  Description	Measure	Unit Cost	Total Cost
			AdaptConn Network Access Annual Recurring Costs  VolP SERVICES			
1	Voice Line	4 2	Voice Telephone Line (VoIP G.729 SIP) - DID Number on PSTN - Fixed Line Phones Voice Telephone Line (VoIP G.729 SIP) - DID Number on PSTN - Wifi Connected Annual Charge per Line - Unlimited Inbound/Outbound Calls to Contintental U.S. and Canada Fully interoperable with other Federal/State/Local Agencies enrolled on the AdaptConn/Network Innoovations Network Features: Caller ID Call Waiting Call Forwarding Conference Calling 4 digit dialing of "on-network" calls Voice Mail available Lead Number/Hunt Group available	Annual Annual	\$495.00 \$495.00	\$1,980.00 \$990.00
			SATELLITE SERVICES			
2	256x12810T1	1	ANNUAL ACCESS FEE FOR BASIC SERVICE AVAILABLE 24/7 Service Level - 256 Kbps X 128Kpbs Contention Rate (Common Shared Bandwidth) - 30 to 1	Annual	\$ 1,917.00 \$	1,917.00
3	EMBW2.0X1.0	4	<u>DAILY EMERGENCY BANDWIDTH</u> Service Level - 2.0 Mbps X 1.0 Mpbs Contention Rate (Common Shared Bandwidth) - 1 to 1 (Exclusive Use Bandwidth)	Daily	\$ 1,045.00 \$	4,180.00
4	EMBWA2.0X1.0		ADDITIONAL DAILY EMERGENCY BANDWIDTH Service Level - 2.0 Mbps X 1.0 Mpbs Contention Rate (Common Shared Bandwidth) - 1 to 1 (Exclusive Use Bandwidth)	Daily	\$ 1,045.00	

AdaptConn, Inc. - 6700 Fallbrook Avenue, Suite 100, West Hills, CA. 91307 For additional information please contact Alan Farber Tel 818-917-8441 Email afarber@adaptconn.com

TOTAL ANNUAL RECURRING SERVICE COSTS



6700 Fallbrook Avenue, Suite 100 West Hills, CA 91307

TEL: 818-572-1922 CEL: 818-917-8441 FEIN 46-4718640

ADAPTCONN, INC.

EXTENDED PERIOD VSAT EMERGENCY BANDWIDTH

**ADAPTCONN- VSAT Network Services** 

AS REQUIRED SERVICE QUOTE

Unit Total Units Measure Reference Description Cost Cost Item

#### SATELLITE SERVICES

#### 2 MB X 1 MB

WEEKLY EMERGENCY BANDWIDTH - For Annual Usage 1 EMBW2.0X1.0

Service Level - 2.0 Mbps X 1.0 Mpbs Contention Rate (Common Shared Bandwidth) - 1 to 1 (Exclusive Use Bandwidth)

WEEKLY \$ 4,075.00

DATED: MARCH 1, 2022

MONTHLY EMERGENCY BANDWIDTH - For Annual Usage 2 EMBM2.0X1.0

Service Level - 2.0 Mbps X 1.0 Mpbs

MONTHLY \$ 14,250.00

Contention Rate (Common Shared Bandwidth) - 1 to 1 (Exclusive Use Bandwidth)

NOTE: The above rates are for either a full week or month, whether or not utilized for the entire period.



# SECTION 4 Adaptconn Emergency BGAN Network And Iridium GO



#### **Adaptconn BGAN Systems and Network Information**

#### **Equipment**

Adaptconn offers Value Added BGAN systems designed to support different response requirements.

The BGAN TELCAL Pack is designed to be a stand-alone off the grid connectivity tool for a small group. Our proprietary solar recharging unit makes the system go.

The BGAN TELCAL Hotspot utilizes a fixed BGAN unit and a WiFi Access Point to provide a fixed small office or substation with connectivity when all else has failed.

For vehicles we offer a number of BGAN on the move units.

#### **BGAN+ Service Plan**

In the past Inmarsat BGAN costs were fixed by MB used and charged a fixed rate per MB. In a situation where connectivity is totally dependent on a BGAN the cost for that usage can be enormous.

The new BGAN+ plan is made for emergency response. The usage is billed based on MB levels utilized within a calendar month, at each level the cost per MB goes down dramatically.

Example - The prior Inmarsat BGAN program a vendor could charge \$5 to \$7 per MB regardless of the MB used. 4,000 MB used over the month of March 2021, the charge at \$6.00 per MB would be \$24,000.00.

Using BGAN+ the charge would be a fixed charge amount under Level 6 which covers a range of usage from 1,000MB to 5,000MB for that same month. The total usage charge for Level 6 is \$2,354.17, which is less than 10% of the cost under the old BGAN system.

This makes BGAN a more financially acceptable tool.



#### **TELCAL COMMS PACK**

is the newest collaborative communication tool for use by California state, county and local agencies. It is a fully self-contained portable satellite communication system with a solar re-charging battery power source.

**The TELCAL System** supports full connectivity under emergency conditions, enabling the organization to:

- execute their essential functions and maintain continuity of operation.
- use senior leadership to collaborate, develop policy and recommendations regardless of physical location.

The Adaptconn Network will allow:

- Full Internet Access
- Secure VPN Applications
- Satellite Telephone
- Access TELCAL Emergency VolP Network
- Custom Applications and Services

ADAPTCONN, INC. is a full service satellite provider offering a full range of higher bandwidth connectivity solutions.

Trailer



Fly-Away



**Fixed Site** 





#### ADAPTCONN, INC.

An Emergency Communication Company 6700 Fallbrook Avenue, Suite 100 West Hills, CA 91307 Tel 818 572 1922 info@adaptconn.com www.adaptconn.com



# TELCAL COMMS PACK

A Complete Off the Grid Communication Solution



Connectivity
Where you need it.
When you need it.

#### COMPLETE PORTABLE OFF-THE-GRID COMMUNICATION SOLUTION

# ADAPTCONN TELCAL COMMS PACK EQUIPMENT INCLUDES:

- Portable Cobham 510 BGAN Satellite System
- AdaptConn Network Ruggedized/ Waterproof Smartphones to:
  - Manage System
  - Operate as Satellite Telephone
  - Access TELCAL Network
- Ruggedized Weatherproof Case, with Customized Compartments
- Optional Laptop Computer
- AdaptConn Portable Battery Backup Power System with Solar Recharging



# TELCAL EMERGENCY TELEPHONE NETWORK FEATURES:

- Access from AdaptConn VSAT or BGAN
   Satellite Networks
- Access from any Internet Connection with TELCAL Subscription
- Secure Conference Groups:
  - Prearranged
  - On-the-Fly as the Crisis Dictates
- Operational Coordination for Local,
   Regional and Statewide Incident Response
- Ensures Continuity of Communications
- 4 Digit Dialing within the Network
- Local Area Code and Exchange for Outside Access
- Unlimited Calls in Continental US





# ADAPTCONN PORTABLE BATTERY BACKUP WITH SOLAR CHARGING FEATURES:

- Self-contained briefcase style enclosure, weighing only of 25 lbs.
- 350 Watts AC Power
- 48 Amp Hours of Stored Battery Power
- Full Power Panel including Dual USB Ports for Charging Smartphones and Tablets
- 50 Watts of Deployable Solar Panels







6700 Fallbrook Avenue, Suite 100 West Hills, CA 91307 TEL: 818-572-1922

DATED: March 1, 2022

\$ 3,175.00 \$

CEL: 818-917-8441

3,175.00

#### ADAPTCONN, INC.

#### **EQUIPMENT QUOTE**

ADAPTCONN BGAN 510 TELCAL PACK EQUIPMENT PRICING AdaptConn Networks Portable Connectivity

Description

1 TCBG510

AdaptConn BGAN 510 Series C Portable Satellite System - 3G connectivity via Satellite with 100' range Wi-Fi access, Telephone, broadband data, streaming video,

A First Responder Communications Center built into a ruggedized custom case

Background IP capable of up to 464 kbps Streaming IP capable of up to 128 kbps

Cobham Explorer 510 BGAN Terminal (see attached brochure/specification) with -

- Li-on battery (2200 mAh, 11.1 VDC)
- AC/DC charger (100-240 VAC mains power)
- Inmarsat Launchpad Interface Software
- USB to Ethernet Converter Cable
- WLAN Access Point 802.11 b/g/n
- USB 2.0 Interface

#### AdaptConn BGAN 510 Series Tactical Response Kit

Tactical Kit Includes:

Pelican type waterproof case for travel & storage

Custom-cut case with compartments for all system components and additional kit accessories including space for 13.3" Laptop computer

**Explorer Connect App for Android** 

1 Preloaded to Ruggedized Smartphone preloaded with Inmarsat Explorer Connect APP Adaptconn TELCAL APP

Network. SEE SERVICE SHEET FOR DETAIL OF TELCAL FEATURES

#### TOTAL COST BEFORE SALES TAX

3,175.00

Additional Unit - Ruggedized Smartphone - Preloaded Explorer Connect App and **TELCAL App for Android** 

\$ 250.00 \$

2 TCSMPH



#### **BGAN System Terms & Conditions**

These systems include all software, firmware, non-recurring expense for associated teleport equipment and FCC operating licenses to properly function on AdaptConn/Satcom Direct Satellite Networks. Unless otherwise stated Payment Terms are Net 30 Days, Freight Terms are FOB shipping point



6700 Fallbrook Avenue, Suite 100 West Hills, CA 91307 TEL: 818-572-1922 CEL: 818-917-8441

975.00

DATED: MARCH 1, 2022

Unit Price

#### ADAPTCONN, INC.

#### ADAPTCONN BATTERY PACK WITH SOLAR CHARGING EQUIPMENT PRICING AdaptConn Portable Power Description

1 SOLBAT50	AdaptConn Backup Battery Power Supply with Solar Recharging Ideal to Supply - Remote Power, Standby Power, Emergency Back-up Power	\$ 975.00	\$ 975.00
	Features Include:		







Easy to Carry Fully Self Contained Briefcase Design Weighs less than 25 LBS

Lithium Polymer Battery - 48 Amp Hours of Power at Full Charge

5 Monocrystalline Silicon Folding Solar Panels Total 50 Watts of Charging Power 350 Watt AC "Pure Sine Wave Inverter"

**Exterior Power Panel Including:** 

115V Connection for AC Charging with AC Power Cord

12V Connection for DC Charging Including Cigarette Lighter Charging Adapter

1-100V to 240V AC Outlet

1-12V DC Cigarette Lighter Outlet

2-5V USB Ports

2-12V USB Pin Ports

1-Port for up to 100 Watts of Additional Charging Power Solar Panels

**Built in 23 Watt LED Flashlight** 

Built-in Lighted Battery Level and Charging Indicator Display

COST	OF	<b>EQUIPMENT</b>	BEFORE SALES TAX	

SALES TAX (Sacramento Rate)	8.75% \$	85.31
TOTAL EQUIPMENT COST	\$	1,060.31

Adaptconn provides emergency satellite equipment and services to major Los Angeles County and City government agencies as well as emergency departments for large Fortune 500 companies.

Our **TELCAL HOTSPOT** is the fixed roof mounted version of our successful TELCAL Comms Pack. They both utilize the BGAN satellite network integrated with our proprietary TELCAL Emergency Telephone Network.

The Hotspot can work as an individual communication tool or as part of a larger interoperable communication network.

Each Hotspot works indoors and supports up to 10 users utilizing proprietary smartphone APPs via a satellite WiFi connection.









Adaptconn, Inc.

6700 Fallbrook Ave. Suite 100 West Hills, CA 91307 (818) 572-1922 info@adaptconn.com adaptconn.com Connectivity...

Where you need it,
When you need it.

# TELCAL HOTSPOT

This compact package provides incredible capabilities at a very reasonable one time equipment cost. In addition to our TELCAL network services, other services include:

- > Back Up Sat Phone Line
- > Full Internet Access
- > Secure VPNs

> Unlimited calling within
Continental United States and Canada

capabilities people expect from any

The TELCAL Emergency Telephone

Network is a complete off-the-grid

VoIP system providing all the

phone system, including:

- > Local Area Code
- > Conferencing
- > Voicemail
- > 4 Digit Extensions
- > Programmable Speed Dial
- > Caller ID

TELCAL is a true interoperable communication tool, allowing connections across disparate satellite networks. VSAT and BGAN units can call extension to extension within the Network. Satellite phones can access TELCAL via our private conference bridges.



When disaster strikes and the system is put to the test, this new **BGAN service plan** can generate up to 6 figures in savings.



With terrestrial communications compromised, including cell connections, for an extended period of time the **BGAN 540's satellite network** will sustain your ability to communicate.

The LTE Modem features a least cost routing function providing automatic failover between BGAN connection and cellular networks. When cell service is restored the system will move to that connection automatically without any operator actions.

The BGAN 540 is designed for exposure to the harshest environmental elements from tempurature extremes to rain storms or blizzard conditions.. and extended temperature range.

Los Angeles







6700 Fallbrook Avenue, Suite 100 West Hills, CA 91307 TEL: 818-572-1922 CEL: 818-917-8441

DATED: MARCH 1, 2022

#### ADAPTCONN, INC.

#### **EQUIPMENT QUOTE**

ADAPTCONN TELCAL HOTSPOT POLE MOUNTED ANTENNA SYSTEM AdaptConn Networks Portable Connectivity Description

1 TELCALHOT



AdaptConn BGAN 540 Series C Portable Satellite System - 3G connectivity via Satellite \$ 2,975.00 \$ 2,975.00 with Telephone, broadband data, streaming video,

#### Rooftop Pole Mounted Communications Center built into a ruggedized custom case

Background IP capable of up to 464 kbps

Streaming IP capable of up to 128 kbps

#### Cobham Explorer 510 BGAN Terminal (see attached brochure/specification) with -

- Durable Casing with Dust and Water Resisteant IP66 Design
- Pole Mount Hardware Included
- Power Options Including Power over Ethernet (PoE) and 10-32VDC Input
- Cable Glands for easy Power and Ethernet Cable Installation in back of unit
- Remote Management of Terminal via Web Interface

#### Additional Equipment for In Building Installation

- Cat 6E Solid Copper Cable for Outdoor Usage UV rated
- PoE Injector
- Ubiquiti Brand Wall Mounted Model UAP-AC-PRO Internet Access point
- Miscellaneous Patch Cords and Connectors

#### **Android Ruggedized Smartphone**

1 Preloaded to Ruggedized Smartphone preloaded with Inmarsat Explorer Connect APP and Adaptconn TELCAL APP

#### TOTAL EQUIPMENT BEFORE TAXES

2,975.00

2 ADINSTALLTRAIN

Installation and Training for BGAN 540

- Installation cost subject to on site inspection (Maximum will be \$1,000.00)

OPTIONAL CELL MODEM WITH AUTO FAILOVER FOR SERVICE BGAN TO CELL

\$ 1,000.00 \$ 1,000.00

TOTAL ISTALLATION

1,000.00

#### 3 CELMODEM



- Customer provided CELL Sim Card Required

\$ 650.00

#### 4 TCSMPH



Optional Additional Unit - Ruggedized Smartphone -

Preloaded with Inmarsat Explorer Connect App and Aedaptconn TELCAL App

250.00

#### **BGAN System Terms & Conditions**

These systems include all software, firmware, non-recurring expense for associated teleport equipment and FCC operating licenses to properly function on AdaptConn/Satcom Direct Satellite Networks. Unless otherwise stated Payment Terms are Net 30 Days, Freight Terms are FOB shipping point







The SAFARI™ and SAFARI™ 10 are Land Vehicular BGAN Terminals operating on the Inmarsat BGAN Satellite Network. Both of the units have one of the highest dynamic Land Vehicular BGAN antennas in the market with a turning rate of 60° per second (full circle in 6 seconds) The complete system consists of three fully integrated units — an IP44 rated Transceiver Unit (TU) with built-in Wi-Fi, an IP66 rated Handset and an IP56 rated roof mounted Antenna Unit (AU). Both Antenna Units are compact and lightweight, ideal for vehicles on-the-move. It has been designed for the most demanding environments — and is easy to carry when traveling to various locations around the world. Both Antenna units are designed to withstand windloading of up to 210 km/hour (130mph) with the included magneting mounting kit.

The SAFARI™ and the SAFARI™ 10 Land Vehicular BGAN Terminals offer the user standard voice (4kbps AMBE+2), 3.1 KHz high quality voice/ fax, and Streaming (up to 128kbps for the SAFARI™ and up to 256kbps for the SAFARI™ 10) and Standard IP data service (up to 448/464 kbps send/receive for the SAFARI™ and 492kbps send/receive for the SAFARI™ 10) for various applications, including internet browsing, email and file transfer functions.

Both terminals allow simultaneous use of all services including voice/fax, data and bonded multiple SMS messages. Physical interfaces include, 2 x RJ-11 for Voice and Fax, 2 x RJ45 for Ethernet LAN connections, a RS232 port for GPS output and 4 x GPIOs, for external control or indications.

#### SPECIAL FEATURES

- Firewall (full-featured)
- Fleet Tracking Capability Geofencing, up to 10 polygon areas can be configured
- Wi-Fi Access Point (802.11b/g)
- Push-To-Talk (PTT)
- Forced Dialing SAC Configuration Control
- Restricted Dialing (for crew calling)
- Handset call priority (allow Handset to pre-empt other active calls)
- Remote Access (for Configuration and Diagnostics)
- Backup/Restore of Configuration Settings
- Remote Transmitter Off via GPIO (Radio Silence)
- SIM Lock based on IMSI/DP Code/SP Code/APN

- Multilingual WebConsole (English, Spanish, Chinese (Simplified & Traditional), Dutch and Japanese)
- Multi-User WebConsole with configurable access rights
- Time/Volume limited data sessions (to avoid bill shock)
- PPPoE
- MAC Filtering
- Port Forwarding
- Hands Free Operation
- Remote Management (using SMS/AT Commands)
- IP Watchdog (for failsafe operation)
- External Ringer Control
- Supports 11 PDP Contexts simultaneously



Both antennas have built-in magnetic roof mounts, which are provided as standard. Simply place the Antenna Unit on the roof of the vehicle, connect it to the Transceiver Unit and connect the unit to the vehicle's power source. The vehicle is now a mobile communications hub, which multiple users can access at the same time via the wired interfaces and the standard built-in Wi-Fi feature. The SAFARI™ and the SAFARI™ 10 are so versatile that the Built-in WebConsole of the unit can be accessed via any web browser including Wi-Fi-enabled Smartphones such as Black-Berrys, iPhones, iPads, Android phones and PDAs via the units secure Wi-Fi

Both units also have a continuous GPS output feature which allows for GPS data to be sent out via the RS232 port in standard NMEA 0183 format. With in-built GPS module, the units are able to provide tracking and monitoring required in fleet management applications.

Physical Data		SAFARI™	SAFARI™10	
Dimension:	Transceiver Unit:	340 x 253 x 61.5 mm 13.4 x 10.0 x 2.4 in		
	Antenna Unit:	252 mm (Dia) x 119.12.mm (H) 9.9 in (Dia) x 4.7 in (H)	494 mm (Dia) x 151.5 mm (H) 19.45 in (Dia) x 5.96 in (H)	
Weight:	Transceiver Unit:	3.5Kg	/ 7.7 lbs	
	Antenna Unit:	1.9Kg / 4.2 lb	5.5Kg / 12.1 lb	



Addvalue Communications Pte Ltd. 8 Tai Seng Link, Level 5 (Wing 2), Singapore 534158. Tel: +65 6509 5700, Fax: +65 6509 5701, Website: www.addvaluetech.com

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#### liberating communications

#### Technical Specifications

Type Approval Certificate Certification mark: FCC, CE, Industry Canada GMPCS MoU – ITU REGISTRY Wi-Fi compliant IEEE802.11b/q

Operating Frequency : 1626.5MHz - 1660.5MHz : 1525MHz - 1559MHz

Transceiver Unit to Antenna Unit RF Cabling max loss 12dB at 1.6GHz and 4 Ohms DC loop resistance

Services

Voice : 4kbps AMBE+2
Fax : G3 Fax (>45° elevation for SAFARI<sup>TM</sup>)
: G3 Fax (>20° elevation for SAFARI<sup>TM</sup>10)

Streaming IP : 32, 64, 128, for SAFARI<sup>TM</sup>
: 32, 64, 128, 256kbps for SAFARI<sup>TM</sup>10 (>45° for 256kbps)

Short Message Service(SMS): Up to 160 characters (standard)
Larger SMS content (> 160 characters): supported as multipart or segmented SMS
Background IP Data : Up to 448/464 kbps for SAFARI<sup>TM</sup>
(sept. 47 recreive)

(send & receive) Up to 492kbps for SAFARI™ 10

**Router Functions** 

Single User Router Mode (Modem mode) Multi-User Router Mode : NAT disabled, with option to enable/disable DHCP NAT enabled, with option to enable/disable DHCP

1 x Primary Handset connector
1 x Primary Handset connector
1 x Primary Handset connector
1 x GPS output connector (NMEA-0183, Offset latch RJ11)
WLAN 802.11b/g built-in
1 x Antenna Connector:
- Transceiver Unit: TNC female

- Transceiver Unit: TNC female
- Antenna Unit: TNC female
2 x Standard phone port (R111) for FAX and phone
1 x SIM Card Slot
3 x Status indicator LED
1 x Power On/Off switch
1 x DC Power Input socket
1 x Grounding stud connector
1 x GPIO signal port connector
1 x Transcriptor On/Off

1 x Transmitter On/Off

1 x Ignition On/Off 1 x External Buzzer

1 x Illuminate Remote On/Off

1 x Safe Mode switch

1 x Circuit breaker reset switch

**Power Supply** 

+12V / 24V (+10.8V to 32V)

Power (Max) - w/o PoE : 60Watts

**Environmental Conditions** 

Transceiver Unit
Operating Temperature
Storage Temperature
Operating humidity

: -25°C to +55°C : -40°C to +80°C : 95% non-condensing at +40°C

Ingress protection

Antenna Unit

Operating Temperature Storage Temperature Operating humidity

: -25°C to +55°C : -40°C to +80°C

: 95% non-condensing at +40°C

: IP56 : 60 deg/ second : 50 deg/ second2

Turning acceleration

**Primary Handset** 

: 2 inches, 65K color, 220 x 176 pixel, 2" TFT Liquid Crystal Display : 142 x 56 x 22 mm

Weight : 390g / 0.8 lb
Operational Temperature : -20°C to +55°C
Temperature : -30°C to +70°C Storage Temperature Ingress protection

#### Feature Highlights of Primary Handset

Configuration setting Basic circuit switched telephone functions

Phone book retrieval from the SIM card Call Log for most recent 5 missed, received and dialed calls with date and time stamps

With date and time stamps Short Message Services (SMS) User friendly Menu driven graphical user interface Hands free Headset



6700 Fallbrook Avenue, Suite 100 West Hills, CA 91307 TEL: 818-572-1922 CEL: 818-917-8441

6,375.00

DATED: MARCH 1, 2022

\$ 6,375.00 \$

ADAPTCONN, INC. **EQUIPMENT QUOTE** 

ADAPTCONN BGAN MOBILE SAFARI UNIT EQUIPMENT PRICING

Background IP capable of up to 464 kbps downloand amd 448 kbps upload internet speeds

Fully autonomous tracking antenna acquires and tracks the satellite signal while on the move

AdaptConn SAFARI Series C Portable Satellite System - 3G connectivity via Satellite

Wideye Safari On-The-Move BGAN (see attached brochure/specification) with -

AdaptConn Networks Portable ON-THE-MOVE Connectivity

Description

1 SAFMOBG

with 100 Meter range Wi-Fi access, Telephone, broadband data, streaming video,



2 TCSMPH

WLAN (802.11b & g) access point with WEP encryption - PDA Interface Included Multi-user capability for sharing a single unit WIFI Range 100 Meters 1 Ruggedized TELCAL Smartphone preloaded with TELCAL App

Circuit Switched (dial-up) Telephone Service (4Kbps) - RJ-11 Interface

RJ-45 Data Interface with Power Over Ethernet (POE)

Easy antenna installation (magnetic mount) on vehicle roof for portability Built in Handset with Cradle - for System Management and Outgoing Calls Single cable connection to antenna and power supply from the terminal

TOTAL COST BEFORE SALES TAX

Streaming IP capable of up to 128 kbps

6,375.00

Additional Unit - Ruggedized Smartphone - TELCAL App for Andorid **TELCAL App for Android** 

**BGAN System Terms & Conditions** 

These systems include all software, firmware, non-recurring expense for associated teleport equipment and FCC operating licenses to properly function on AdaptConn/Satcomm Direct Satellite Networks.

Unless otherwise stated Payment Terms are Net 30 Days, Freight Terms are FOB shipping point

AdaptConn, Inc. - 6700 Fallbrook Avenue, Suite 100, West Hills, CA. 91307 For additional information please contact
Alan Farber Tel 818-917-8441 Email afarber@adaptconn.com

250.00





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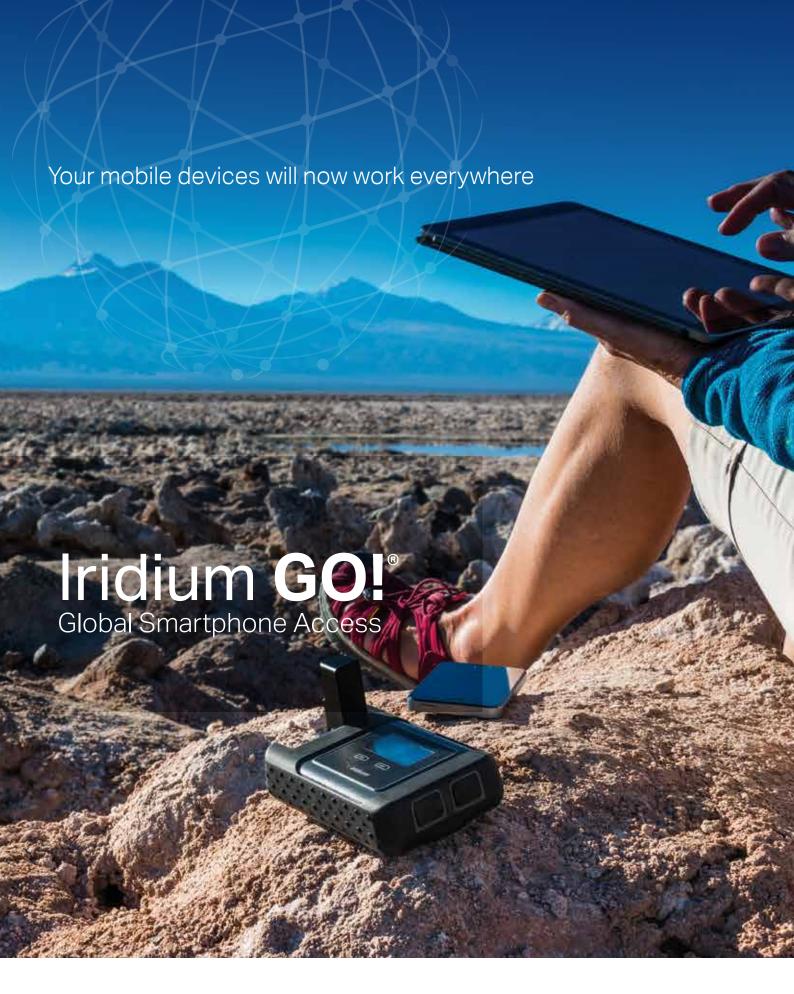
afarber@adaptconn.com

#### ADAPTCONN, INC.

#### ADAPTCONN HOSTED BGAN+ SERVICES BASIC POSTPAID PLAN

DATED: MARCH 1, 2022

Reference	Units	Description	Unit of Measure		Price	COST
BGPLUS	1	BGAN+ ANNUAL PLAN				
		Data and streaming traffic is delivered to customers via the AdaptConn/Satcom Direct				
		U.S. hub, enabling VPN, customer dedicated interconnect and US Tier 1 Internet Including:				
		24x7 network assistance and monitoring by AdaptConn and Globecomm personnel.				
		the following one time charges are waived:				
		SIM Cards Static IP Address				
		One time Activation Fee				
		Service Fees and Rates				
		Annual Service Fee	Annual	\$	1,075.00	\$ 1,075.00
		Satellite Phone Calls are Billed as made			•	
		Included with Plan:				
		21 MB Per Month of Data Usage - Satellite Phone Calls not Included - No Rollover				
		VOICE				
		Voice to Fixed/Cell	Minute	\$	0.85	
		Voice to BGAN/ISAT	Minute	\$	0.85	
		Voice to VM	Minute	\$	0.85	
		Short Messaging Service <sms> SMS</sms>	per 160 characters	\$	0.45	
		MONTHLY DATA EXCESS USAGE (OVER 21 MB) COST:	MB RANGE			
		LEVEL 2	21 TO 100	\$	298.75	
		LEVEL 3	100 TO 250	\$	488.50	
		LEVEL 4	250 TO 500	\$	798.75	
		LEVEL 5 LEVEL 6	500 TO 1,000 1,000 TO 5,000	\$ \$	1,189.75 2.354.75	
		LEVEL 7	5,000 TO 10,000	\$	3,089.75	
		LEVEL 8	10,000 TO 30,000	\$	4,475.75	
LOCINCTEL	1	U.S. Telephone Number for Incoming Calls	Annual	\$	125.00	\$ 125.00
		Cost for Incoming Calls	Minute	\$	0.85	
		TOTAL ANNUAL BGAN ACCESS COST			=	\$ 1,200.00
TELCAL	1	Total Annual Adaptconn TELCAL Emergency Network Access	Annual	\$	495.00	\$ 495.00
TELCAL	1	Unlimited Outgoing or Incoming Calling Continental USA, Canada, and Alaska Los Angeles County Area Code and Exchange Up to 10 4 Digit Extensions for each System. One with Out of Network Calling 10 Simultaneous Out Going Calls in TELCAL Network 4 Digit Dialing to other Stackholders on the Network Accessible from both VSAT and BGAN based phones Private and Secure Conference Calling both prearranged and on-the-fly Please see information sheets about full range of TELCAL services.	Annuai	\$	495.00	<b>\$</b> 495.00
		Total Annual Adaptconn TELCAL Emergency Network Access			-	\$ 495.00
		TOTAL ANNUAL SERVICE COST INCLUDING ALL SERVICES OFFERED A	BOVE		[	\$ 1,695.00





# Your smartphone will work anywhere on the planet.

Iridium GO!® creates the first ever reliable global connection for voice calling and text messaging using your own smartphone or tablet, as well as provides enhanced data capabilities offered through optimized apps to meet your unique needs. No worries. No roaming charges. Just connected and in touch wherever you are, whenever you need, with the devices you rely on every day.

### Take personal communications even further

Iridium GO!® is unlike anything the world has seen before. Powered by the world's furthest reaching network, this compact, rugged and portable unit dramatically extends the capabilities of your smartphone or tablet - anywhere on the planet.

#### Transform your smartphone

Iridium GO! instantly transforms your trusted device into a global communications powerhouse. For weekend warriors, individuals, enterprises or governments, for anyone who is on the move, out of range or off the grid – by land or at sea or in the air – Iridium GO! provides global voice and text messaging for smartphone users with data capabilities offered through optimized apps on up to 5 mobile devices.

## Critical connectivity for all

No matter who you are, the ability to conduct business, connect with friends and family, access information, respond rapidly to any situation or simply stay in touch is critical, particularly beyond the reach of terrestrial networks.

#### Iridium GO! simplifies global communications for:

- Recreational Marine
- · Adventurers and explorers
- · Emergency and first responders
- · General aviation
- · Remote residents and vacationers

- Government and NGOs
- · Foreign missions
- · Military operations
- · Global and business travelers
- Executives and diplomats
- Global enterprise
- · Anyone out of cellular range





# A personal communications revolution

#### **Simple**

Iridium GO! enables satellite connectivity for your mobile devices where terrestrial networks cannot. Simply flip up the integrated antenna and the battery-powered unit connects quickly and automatically to the Iridium LEO satellite constellation, enabling connectivity for your smartphone or tablet within an approximate 30 meter (100 foot) radius. You can easily connect and operate multiple devices within this area using the Iridium GO! applications.

#### Versatile

# Iridium GO! supports a full range of global communications using optimized apps:

- Voice calls
- Text messaging
- Email access
- Weather updates
- Customized third-party apps
- Emergency alerts (SOS)
- Photo sharing
- GPS tracking
- Posting to Facebook/Twitter

#### Mobile

You can take Iridium GO! anywhere. It's small enough to fit in your pocket and, like other Iridium devices, tough enough to withstand rain, sand, dust and rough use. It can be carried, easily stowed in your backpack, or used in vehicles, aircraft and boats for mobile applications.

#### **Innovative**

Combining the best that both satellite and cellular phones offer, Iridium GO! is an industry first in a whole new category of personal satellite connectivity devices. It is also a powerful development platform for Iridium partners to build optimized applications, extending communication capabilities even further in remote locations.

#### **Affordable**

Iridium GO! is an affordable solution for truly global connectivity. It leverages and extends your existing trusted devices, is compatible with Apple® and Android™ operating systems, and eliminates roaming charges. It allows connections to be shared among multiple users and is supported by affordable rate plans that keep voice and data costs reasonable.

#### **Robust Line of Accessories:**

External antenna, wall mount bracket, outdoor power cable, and carry bag (sold separately).

# Apps optimized to meet diverse market needs

In addition to Iridium GO! and Iridium Mail & Web apps, Iridium application developers offer a range of specialized third-party apps designed for key markets such as maritime, outdoor recreation, lone-worker safety, aviation and others – extending Iridium GO!'s capabilities even further in remote locations.











#### Visit www.iridiumgo.com/apps for a full list of supported applications

## **Technical Specifications**

#### Dimensions:

• 11.4 x 8.2 x 3.2 cm

#### **Duration:**

- Standby time: Up to 15.5 hours
- Talk time: Up to 5.5 hours

#### Easy to Use:

- Stable, lay-flat design
- Flip-up antenna
- Built-in menu/status display

#### **Durability Specifications:**

- Military-grade ruggedness (MIL-STD 810F)
- Ingress Protection (IP65)

#### Flexible:

- Custom app platform for developers (SDK)
- Robust line of accessories

#### What's in the box

- Iridium GO! device
- Battery
- Universal AC Travel Charger
- USB Charging/Data Cable
- Four International Adapters
- AC Adapter (Car Charger)
- Protective Cover
- User Manual
- Legal Information Booklet
- GEOS Emergency Services Brochure











YOUR LIFE. YOUR DEVICES. CONNECTED. EVERYWHERE.

#### Only one communications company connects the entire globe

Iridium commands the world's furthest reaching network, making it the only truly global communications company with solutions that span from pole-to-pole. Iridium voice and data products provide superior communications solutions that allow global companies, government agencies and individuals to stay connected everywhere. With a unique, global ecosystem of partners, Iridium continues to create new, high-value capabilities that are leading the world into a new era of communication.













R E L I A B L E • C R I T I C A L • L I F E L I N E S



Reference

Units

#### PREPARED FOR: STATE OF CALIFORNIA

6700 Fallbrook Avenue, Suite 100 West Hills, CA 91307 TEL: 818-572-1922

CEL: 818-917-8441

Total

Cost

afarber@adaptconn.com

#### ADAPTCONN, INC.

ADAPTCONN IRIDIUM GO
AdaptConn Network Portable Connectivity

Description

DATED: MARCH 1, 2022

Price

item itemerate	Office	Beschiption	1 1100	0001
1 IRIDGO	1	IRIDIUM GO Satellite Phone and Data System Iridium GO! instantly transforms your smartphone via its Iridium Satellite connection into a total communications solution. Supports up to 5 connected devices. Your Iridium GO Smartphone APP allows the following communication functions: Voice Calls Text Messaging Email Access Weather Updates Emergency Alerts (SOS) Photo Sharing GPS Tracking And more	\$ 795.00	\$ 795.00
		SUBTOTAL EQUIPMENT BEFORE SALES TAX		\$ 795.00
3 IRIDGOSERVICE	1	Iridium GO Monthly Service Costs Services Includes: 5 Data Minutes Usage Charges: Send and Receive Calls \$1.35 per Minute Send and Receive SMS Text Messages \$0.25 per Message Out-of-Bundle Data Rate per Minute Rate \$0.85	\$ 50.00	\$ 50.00
		MONTHLY SERVICE COST		\$ 50.00

#### ISAT System Terms & Conditions

These systems include all software, firmware, non-recurring expense for associated teleport equipment and FCC operating licenses to properly function on AdaptConn/Satcom Direct Satellite Networks.

Unless otherwise stated Payment Terms are Net 30 Days,

AdaptConn, Inc. - 6700 Fallbrook Avenue, Suite 100, West Hills, CA. 91307 For additional information please contact

Alan Farber Tel: 818 572-1922 Cel: 818-917-8441 Email: afarber@adaptconn.com



# SECTION 5 Adaptconn Satellite Phones and Service



6700 Fallbrook Avenue, Suite 100 West Hills, CA 91307 TEL: 818-572-1922

CEL: 818-917-8441

Cost

850.00

afarber@adaptconn.com

DATED; MARCH 1, 2022

Price

\$ 850.00

#### ADAPTCONN, INC.

**ADAPTCONN ISATPHONE 2 QUOTE** AdaptConn Networks Portable Connectivity

Description

Total

Reference

1 ISATPHO2

Units

#### IsatPhone 2 - Handset & Accessories

Satellite Phone System Excellent call quality (Circuit switched 2.4 Kbps)

Rugged design built for all weather (IP 54 rating &Temp Range -20 to +55 C)

Easy to use graphic display

Lightweight - 10 oz

#### Features Include:

SMS Texting

Blue Tooth handsfree calling 10 meter range

GPS Tracking, SOS assistance button, eCompass, speakerphone.

GPS location coordinates can quickly text or email location from satellite phone.

Voicemail

Phonebook

Call Records

Caller ID

Call Waiting

Call Holding

Call Barring

#### 2 ISATPHO2TACT

#### **Tactical Kit Includes:**

\$ 130.00 \$ 130.00

Military Style waterproof case for travel & storage Additional Li-on battery for extended operation time Car charger cable and standard AC plug

TOTAL COST OF EQUIPMENT BEFORE SALES TAX \$ 980.00



#### ISAT System Terms & Conditions

These systems include all software, firmware, non-recurring expense for associated teleport equipment and FCC operating licenses to properly function on AdaptConn/Satcom Direct Satellite Networks. Unless otherwise stated Payment Terms are Net 30 Days,



6700 Fallbrook Avenue, Suite 100 West Hills, CA 91307 TEL: 818-572-1922

CEL: 818-917-8441 afarber@adaptconn.com

Total

ADAPTCONN, INC.

# ADAPTCONN ISATPHONE 2 ANNUAL SERVICE QUOTE AdaptConn Networks Portable Connectivity

**DATED: MARCH 1, 2022** 

Item	Reference	Units	Description	Price	Cost
1 15	SATNAPLAN	1	Adaptconn ISAT Monthly North American Service Plan Services Includes:  10 Minutes of Talk Time PER Month (No Rollover of unused Monthly Minutes) Send and Receive SMS Text Messages \$0.40 per Message Out-of-Bundle per Minute Rate \$0.89	\$ 34.00	\$ 34.00
2 18	SATINCOME	1	U.S. Telephone Number for Incoming Calls - Monthly Cost for Incoming Calls: \$0.82/Minute	\$ 10.00	\$ 10.00
			Total Monthly Service Cost		\$ 44.00

#### **ISAT System Terms & Conditions**

These systems include all software, firmware, non-recurring expense for associated teleport equipment and FCC operating licenses to properly function on AdaptConn/Satcom Direct Networks.

Unless otherwise stated Payment Terms are Net 30 Days,



Reference

Units

#### PREPARED FOR: STATE OF CALIFORNIA

6700 Fallbrook Avenue, Suite 100

Price

West Hills, CA 91307 TEL: 818-572-1922 CEL: 818-917-8441

Total

Cost

1,350.00

afarber@adaptconn.com

#### ADAPTCONN, INC.

## ADAPTCONN IRIDIUM 9555 QUOTE AdaptConn Networks Portable Connectivity

Description

DATE: MARCH 1, 2022

1 IRID9555	1	IRIDIUM 9555 - Handset & Accessories Satellite Phone System Features Include:  Iridium 9555 Satellite Phone & Battery Leather phone holster for 9555 with pivoting belt clip Hands-Free retractable earpiece/microphone with volume control DC Vehicle Adapter (10-32VDC Input) International AC plug adapter kit AC Power Adapter (100-240 VAC Input) Magnetic External Antenna for vehicle roof with 5 foot cable Cradle port for Magnetic antenna (also includes data port for USB cable) 12 month manufacturers limited warranty	\$ 1,155.00	\$ 1,155.00
2 IRID9555TACT	1	Tactical Kit Includes:  Military Style waterproof case for travel & storage Additional Li-on battery for extended operation time Car charger cable and standard AC plug	\$ 195.00	\$ 195.00

TOTAL COST OF EQUIPMENT BEFORE SALES TAX

ISAT System Terms & Conditions
These systems include all software, firmware, non-recurring expense for associated teleport equipment and FCC operating licenses to properly function on AdaptConn/Satcom Direct Satellite Networks.
Unless otherwise stated Payment Terms are Net 30 Days,



6700 Fallbrook Avenue, Suite 100

West Hills, CA 91307 TEL: 818-572-1922 CEL: 818-917-8441

afarber@adaptconn.com

#### ADAPTCONN, INC.

#### **ADAPTCONN IRIDIUM 9575 QUOTE** AdaptConn Networks Portable Connectivity

**DATE: MARCH 1, 2022** 

em	Reference	Units	Description	, , _ ,	Price	Total Cost
1 1	IRID9575	1	IRIDIUM EXTREME 9575 - Handset & Accessories Satellite Phone System Features Include:  Iridium Extreme 9575 Satellite Phone & Battery Leather phone holster for 9575 with pivoting belt clip Hands-Free retractable earpiece/microphone with volume control DC Vehicle Adapter (10-32VDC Input) International AC plug adapter kit AC Power Adapter (100-240 VAC Input) User Guide, Quickstart Guide, and other documentation Internet CD-ROM for Iridium Extreme 9575 Data Cable around data cradle port for direct USB connection to laptop Magnetic External Antenna for vehicle roof with 5 foot cable Cradle port for Magnetic antenna (also includes data port for USB cable) 12 month manufacturers limited warranty	\$	1,350.00	\$ 1,350.00
2 IRI	RID9575TACT	1	Tactical Kit Includes: Military Style waterproof case for travel & storage Additional Li-on battery for extended operation time Car charger cable and standard AC plug	\$	195.00	\$ 195.00
			TOTAL COST OF EQUIPMENT BEFORE SALES TAX			\$ 1,545.00

#### **ISAT System Terms & Conditions**

These systems include all software, firmware, non-recurring expense for associated teleport equipment and FCC operating licenses to properly function on AdaptConn/Satcom Direct Satellite Networks. Unless otherwise stated Payment Terms are Net 30 Days,



6700 Fallbrook Avenue, Suite 100 West Hills, CA 91307 TEL: 818-572-1922

CEL: 818-917-8441 afarber@adaptconn.com

#### ADAPTCONN, INC.

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			ADAPTCONN IRIDIUM SERVICE QUOTE <u>AdaptConn Networks Portable Connectivity</u>	MAR	CH 1, 2022	Total
Item	Reference	Units	Description		Price	 Cost
1 IR	RIDMONTHLYPLAN	1	Adaptconn IRIDIUM Monthly Service Plan	\$	55.00	\$ 55.00
			10 Minutes of Talk Time per Month No Rollover Send and Receive SMS Text Messages \$0.45 per message Out-of-Bundle per Minute Rate \$1.30			
2 IF	RID2STAGE	1	Adaptconn IRIDIUM 2 Stage Incoming Number Annual Cost Services Includes: Local Number for Cell or Landline Calls to Satellite Phone Per Minute Cost for 2 Stage Call (Charged to Satellite Phone) \$1.30	\$	10.00	\$ 10.00
3			TOTAL MONTHLY COST FOR SERVICE			\$ 65.00

#### ISAT System Terms & Conditions

These systems include all software, firmware, non-recurring expense for associated teleport equipment and FCC operating licenses to properly function on AdaptConn/Satcom Direct Satellite Networks.

Unless otherwise stated Payment Terms are Net 30 Days,